

Message Text

LIMITED OFFICIAL USE

PAGE 01 DAMASC 02567 060747Z

12

ACTION COME-00

INFO OCT-01 NEA-06 ISO-00 EB-04 RSC-01 EUR-08 /020 W

----- 000413

P R 060723Z NOV 74

FM AMEMBASSY DAMASCUS

TO AMCONSUL FRANKFURT PRIORITY

INFO SECSTATE WASHDC 1883

AMEMBASSY BEIRUT

LIMITED OFFICIAL USE DAMASCUS 2567

BEIRUT FOR RCAA

E.O. 11652: N/A

TAGS: BEXP, EAIR, SY

SUBJ: PRODUCT OPPORTUNITY: EXECUTIVE JET AIRCRAFT - CESSNA

REF: A. FRANKFURT SVC NOV. 4

B. STATE 229624

1. REF A. A NOTED GEORGE BURNWORTH, SALES MANAGER - AFRICA AND MIDDLE EAST, CESSNA AIRCRAFT CO., WICHITA, KANSAS, COULD NOT REACH US BY PHONE AND WOULD BE AT INTERCONTINENTAL FRANKFURT UNTIL 1200 PM NOV. 6.

2. PLEASE INFORM BURNWORTH THAT SYRIAN INTEREST IN EXECUTIVE JET AIRCRAFT IS STILL STRONG. DURING NOV. 2 DC-10 DEMONSTRATION IN DAMASCUS, WE SPOTTED FALCON OR LEAR JET, LARGER DESSAULT JET AND WHAT WE BELIEVE WAS CESSNA 210 PROP. AIRCRAFT ON FIELD FOR DEMONSTRATION TO SYRIAN AIR FORCE. CHIEF ENGINEER OF SYRIAN AIR FORCE, GENERAL ZOUHEIR SHARABATY, SAID AIR FORCE KEENLY INTERESTED IN SEEING AS MANY MODESL AS POSSIBLE.

3. OTHER UPCOMING DEMO. FLTS ARE LOCKHEED JETSTAR NOV. 7 (TAKING ADVANTAGE OF STOP OF PRIVATE US COMPANY JET) AND MITSUBISHI TURBOPROP IN ABOUT 10 DAYS (ONE-THIRD JAPANESE, TWO-THIRDS US-BUILT, WE ARE TOLD).

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 DAMASC 02567 060747Z

4. AS BURNWORTH SHOULD BE AWARE (DAMASCUS 2359), AIR FORCE COMMANDER NAJI JAMIL PROMISED US OCTOBER 13 THAT HE COULD ARRANGE HIS SCHEDULE TO MEET BURNWORTH ON 24-HOURS' NOTICE.

5. REF. B INDICATES BURNWORTH'S CESSNA CITATION 500 ALREADY DELIVERED TO CUSTOMER IN FRG. DOES CESSNA SERVICE CENTER FOR EUROPE IN SAARBRUCKEN HAVE ANOTHER CITATION FOR DEMONSTRATION IN DAMASCUS? IF SO, PLEASE PROVIDE WEEK'S NOTICE TO US SO WE CAN LINE UP KEY FIGURES HERE. (.953: IBRD PRES. MCNAMARA VISITS SYRIA NOV. 10 TO 15, AND LIKE OTHER VIP VISITORS CAN ONLY BE FLOWN AROUND IN CARAVELLE, E.G., DAMASCUS TO EUPHRATES DAM SITE, A SIX-HOUR DRIVE IF DONE BY BROAD.) IF NO AIRCRAFT AVAILABLE, RECOMMEND BURNWORTH TELEX GEN. JAMIL DIRECTLY, WITH COPY TO US VIA AMCONSUL, EXPRESSING CONTINUED STRONG CESSNA INTEREST IN SYRIA AND ASKING JAMIL IF ANY FURTHER INFORMATION DESIRED.
MURPHY

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: JET AIRCRAFT, AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 06 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974DAMASC02567
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740318-0450
From: DAMASCUS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741167/aaaacfat.tel
Line Count: 79
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: A. FRANKFURT SVC NOV. 4
Review Action: RELEASED, APPROVED
Review Authority: KelleyW0
Review Comment: n/a
Review Content Flags:
Review Date: 09 MAY 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <09 MAY 2002 by shawdg>; APPROVED <27 MAR 2003 by KelleyW0>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY: EXECUTIVE JET AIRCRAFT - CESSNA
TAGS: BEXP, EAIR, SY, CESSNA AIRCRAFT COMPANY
To: COM FRANKFURT
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005